



## 2011 Calendar

The New York Family Business Center provides tools and resources specific to family business in Upstate New York in a nurturing and confidential environment.

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### Family Business Forums

Open to family business owners, family members & key employees

*Leading family business experts share insights and information on trends and techniques that can be applied to your business.*

January 11, 2011  
Utica, NY

#### **Family Matters: Preserving the Family Owned Business**

Panelists: Robert Cherry, CPA, CVA Dermody Burke & Brown, Thomas Donahue, Donahue Financial Management Company; Jon Denney, Leadership Consultant; Jeffrey Eades, KeyBank; Paul Avery, Esq. Bond Schoeneck & King

January 20, 2011  
Syracuse Tech Garden

#### **Family Matters: Preserving the Family Owned Business**

Panelists: Vincent Salvagni, CPA, CVA Dermody Burke & Brown, Cora Alsante, Esq. Hancock & Estabrook, PLLC; Betsy Powers, CRPC; Jon Denney, Leadership Consultant; Jeffrey Eades, KeyBank

February 1, 2011  
Dinner Forum  
Ramada Inn

#### **The Strategic Advantage of Branding Your Business as A Family Business: Leveraging Your Unique Advantage**

Presented by: Dr. Joanne Norton, Family Business Consulting Group

September 21, 2011  
Dinner Forum  
Justin's Grill

#### **What Policy Making Can Do for Your Family and For Your Business**

Presented by: David Ransburg, Family Business Consulting Group

November 16, 2011  
Breakfast Forum  
Justin's Grill

#### **Navigating Awkward Conversations:**

Presented by: Katie Doucette, Susan Burgess, Michael D'Eridata  
The Leading Element

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### Family-Owned Business Summit

Monday, June 27, 2011  
The Lodge at Welch Allyn

SUCCESSION PLANNING: Never Too Soon To Start  
Morning KeyNote: James Houghton Market Street Trust; formally Corning Glass  
Afternoon KeyNote: Stephanie Brun DePontet, Family Business Consulting Group

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### Roundtables

#### **Senior Generation Roundtable**

Third Thursday Each Month  
8:00 AM—9:30 PM

#### **Next Generation Roundtable**

Fourth Tuesday Each Month  
8:00 AM—9:30 PM

Roundtables are peer groups that meet regularly, allowing members to share experiences and learn from each other. Members are committed to attend meetings as regularly as feasible. This gives an opportunity for members to learn from each other, seek advice and help with issues they are facing and provide guidance to their fellow members. Facilitators are brought in for topics that the group is interested in exploring.

#### **Family Business Professional Roundtable**

Meets six times a year

This Roundtable is for family business professionals who have proven their ability to work with and advise family businesses, and willing to devote time and education to family businesses.

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### Golf Tournament

Tuesday, August 16, 2011  
The Pompey Club

This golf tournament is designed to help raise funds for programming for the NYFBC

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